

## Message Text

UNCLASSIFIED

PAGE 01 LUSAKA 00051 101700Z

46

ACTION AF-05

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 ( ISO ) W

----- 066834

P 101445Z JAN 74

FM AMEMBASSY LUSAKA

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 9684

AMEMBASSY NAIROBI

UNCLAS LUSAKA 0051

E.O. 11652: N/A

TAGS: BEXP, ZA

SUBJECT: IRIVATE TRADE OPPORTUNITY

PASS AID, EXIM

NAIROBI FOR REDSO

1. 794/01/P0036

2. 010874

3. C. TAYLOR

4. 794 ZAMBIA

5. Y. - GRZ TRANSPORT HOLDING COMPANY

6. A. REPLY TO --

6. B. JAMES LORD,

6. C. CHINCHILA FREIGHTLINERS,

P.O. BOX 1735,

LUSAKA, ZAMBIA.

7. TELEX ZA-4219, CABLE BURCON.

8. --

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OM QPQ

QPM DESCRIPTION

3711228-0100. SEVENTY TON LOW-LOADER TRAILERS WITH HEAVY-DUTY TRACTORS, ESTIMATED COST IN EXCESS OF DOLS. 100,000. BUYER SEEKING TWO 70-TON CAPACITY LOW-LOADER TRAILERS WITH HEAVY-DUTY TRACTORS CAPABLE OF PULLING FULL LOADS IN MOUNTAINOUS TERRAIN. MAXIMUM AXLE LOAD SHOULD NOT EXCEED 8 TONS, THUS NECESSITATING 9 AXLES. THERE SHOULD BE AT LEAST 11-FOOT CLEARANCE BETWEEN DECK AND TRACTOR. STANDARD WIDTH ACCEPTABLE. TRACTOR SHOULD BE RIGHT-HAND DRIVE, IF POSSIBLE. BUYER IS VERY LARGE PARASTATAL TRANSPORT HOLDING COMPANY WHICH IS 100 PERCENT CONTROLLED BY ZAMBIAN GOVERNMENT. GUARANTEE OF EARLY DELIVERY IF POSSIBLE IN FOUR MONTHS, WILL BE IMPORTANT FACTOR IN PROCUREMENT DECISION. FINANCING ARRANGEMENTS SUBJECT SEPTTEL.

WILKOWSKI

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 JAN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974LUSAKA00051  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** LUSAKA  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1974/newtext/t19740151/aaaabvyc.tel  
**Line Count:** 77  
**Locator:** TEXT ON-LINE  
**Office:** ACTION AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** garlanwa  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 01 OCT 2002  
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30 JUN 2005

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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** IRIVATE TRADE OPPORTUNITY PASS AID, EXIM  
**TAGS:** BEXP, ZA  
**To:** STATE  
**Type:** TE  
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